

## **(Experienced) Senior Consultant / Project manager**

### **WHAT WE DO?**

BlueRock is an international boutique management consulting firm focused on delivering tangible impact through our team of excellent professionals.

We are fully committed to our Clients and have the role of trusted advisors. This means giving honest advice even when the Client may find it unwelcome. A customised approach is provided by our senior team, which delivers the project and works on-site with the Client.



## WANT TO JOIN US?

### What we offer to you:

- **Honest, human, and open company culture**, which enables a sustainable long-term career in management consulting and work-life balance according to your needs.
- **Challenge of being an intrapreneur and innovator** in everything we do.
- **Competitive salary, rewarding careers** for outstanding professionals, and ongoing learning by working side by side with our Partners. Since we believe our business plays a distinct role in helping solve important issues that influence other people's lives, you will also have an opportunity to use your unique skills and expertise to create a positive difference.

You will be working as part of project teams responsible for delivering consulting projects for a variety of public and private sector clients. Your **key responsibilities** will include:

- Working collaboratively with clients to identify business issues and their root causes,
- Providing support on all parts of the project lifecycle (strategy, design, implementation, post-implementation),
- Designing innovative solutions,
- Conducting research and analyses,
- Reviewing and preparing business plans,
- Preparing Valuations, comparable trading, transactions, and DCF,
- Delivering quality business solutions in complex environments,
- Being an active participant in projects across Europe,
- Supporting the company's business development by contributing to proposals & pitches.

### Desired Skills and Experience

We are seeking highly motivated professionals who will bring a successful project delivery track record, with the following capabilities:

- Pragmatic thinker and problem solver,
- Excellent core consulting and financial analysis skills, including valuation, facilitation, negotiation, and influencing,
- Management consulting experience with a major international consulting firm,
- Excellent Client management skills including an ability to build lasting relationships,
- Experience in leading project workstreams,
- Experience working across multiple projects and prioritizing competing deadlines,
- Ability to move the client to action; develop a structured plan and execute in collaboration with the Client,
- Ability to be a mentor to junior team members,
- Ability to analyse complex business issues and/ or opportunities, justify the need for change and recommend business solutions to deliver targeted business outcomes and measurable improvements,
- Ability to communicate effectively and establish a rapport with clients,
- Flexible, adaptive approach and an ability to deliver outcomes autonomously and as a member of a collaborative team,
- Fluency in English is mandatory.

Please send us your CV and Cover letter (one-pager each) in English by the 10th of November 2020

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